

## Case Study – Health Club

### Replacing HVAC Systems via PG&E's Zero interest Utility On-Bill Financing

#### The Challenge

This Fresno health club operated with 13 aging HVAC units. Repairs were frequent and expensive, and replacement wasn't budgeted. Waiting until failure risked member comfort and revenue loss.

#### The Solution

Through PG&E's 0% On-Bill Financing (OBF), 6 failing HVAC units were replaced without upfront capital.

The entire project investment financed directly through the utility bill at zero interest.

#### The Results

A cash-flow neutral upgrade using energy savings.

- ✓ Improved Comfort & Reliability
- ✓ Zero Out-of-Pocket Cost
- ✓ Repayments Made Monthly via Utility Bill

#### Why It Matters

Businesses often delay HVAC upgrades due to cost. PG&E's OBF program eliminates that barrier. You modernize your systems today, and pay through your future savings - interest-free.

#### Need Help Getting Started?

Impact Energy Advisors handles the entire OBF process - from application to installation coordination.



### The Numbers

- ✓ 6 new HVAC Installed
- ✓ \$17,000 Annual Energy Savings
- ✓ 14% Reduction in total electric Consumption
- ✓ \$150,000 Investment paid by PG&E Funding